

<p>Company Overview</p>	<p>Based in West Hartford, Connecticut, SCIO Health Analytics is a leading health analytics solution and services company. It serves healthcare organizations across the continuum including over 20 provider groups and 30 health plans representing more than 90 million members, four of the top six PBMs, and clients in 30 countries for 8 of the top 15 global pharmaceutical companies. SCIO provides predictive analytic solutions and services that transform data into actionable insights, helping healthcare organizations create the understanding that drives change through care, network and reimbursement optimization as well as commercial effectiveness.</p>
<p>Founded</p>	<p>Founded in 2007.</p> <p>For more than 14 years of combined experience of SCIO® and its acquired companies, SCIO Health Analytics® has partnered with organizations to drive care and reimbursement optimization through our leading healthcare analytics solutions and services.</p>
<p>Company Mission</p>	<p>SCIO’s mission is to drive positive change in healthcare by delivering actionable insights to solve complicated problems simply and efficiently. At SCIO we are passionate about delivering transparency and knowledge to enable meaningful change. We believe in the meaning behind our name- “SCIO” which is Latin for to know and understand.</p> <p>Once We Understand; <i>Change Results.</i></p>
<p>Global Reach</p>	<p>Globally, SCIO provides our healthcare partners actionable insights through our deep expertise, flexible analytics, innovative services and technology that drive measurable outcomes improvement. Through the use of integrated healthcare data, proprietary algorithms and technologies, SCIO® focuses on the areas of payment integrity, risk-adjustment and care management, opportunity analysis and incentive design, consumer segmentation and engagement, network performance and commercial effectiveness.</p> <p>Each year actionable insights from SCIO reach more than 90 million covered lives, 406 million medical claims, 1.3 billion prescription claims, and over 400 thousand pharma dashboards with 300 unique data sources.</p> <p>SCIO provides solutions and services that scale with growing customer needs over time. SCIO collects, manages and analyzes a plethora of data. The power of what SCIO does, however, lies in the unmatched breadth and depth of products and services that it offers – and the resulting knowledge that empowers decision-makers to make the choices that drive the best results.</p>
<p>Corporate Headquarters</p>	<p>SCIO Health Analytics® 433 South Main St., Suite 203 West Hartford, CT 06110 Phone: 1.860.676.8808 Fax: 1.860.676.8848</p>
<p>Delivery Centers</p>	<p>SCIO® is head quartered in West Hartford, Connecticut, US, and has global delivery centers in the following locations:</p> <ol style="list-style-type: none"> 1. Jacksonville, Florida 2. Miramar, Florida 3. Pittsburgh, Pennsylvania 4. Westlake Village, California 5. Chennai, India 6. London, UK

Corporate Structure

SCIOInspire Corp., d/b/a SCIO Health Analytics® (“SCIO®”) is a Delaware C Corporation founded in 2007. SCIO® is a privately owned company, promoted and managed by professionals with extensive experience in the healthcare industry and is backed by distinguished investors like Sequoia Capital, Saama Capital and Health Enterprise Partners (HEP).

Core Capabilities

SCIO’s core capabilities in care, network and reimbursement optimization as well as commercial effectiveness work in concert to meet the efficiency, safety and effectiveness challenges so firmly ingrained in today’s healthcare environment:

Care Optimization

Through advanced analytics, SCIO uncovers the opportunities that lead to lower costs and healthier outcomes – thereby enabling healthcare organizations to realize the true potential of value-based care. Key to success in this endeavor is the ability to deliver actionable knowledge that helps to identify the highest opportunities for health improvements and cost avoidance. SCIO’s analytics transforms data into the intelligence that drives efficient and effective care using relevant, predictive, and actionable insights. For example, SCIO can optimize and standardize care and operations with specific recommended interventions to engage member populations and provider networks.

Reimbursement Optimization

SCIO supports comprehensive, holistic reimbursement initiatives that help health payers control costs and reduce overall health claim expenditures. SCIO’s solutions provide the sophisticated insights required to prevent errors that are being made due to the complexity of healthcare reimbursement overall. More specifically, SCIO leverages data analytics to produce actionable insights at every touchpoint along the payment continuum from the prevention of claims errors; to the remediation of errors during the period after the claim has been submitted and before it has been paid; to corrections after a claim has been made.

Network Optimization

Healthcare organizations benefit from standardizing care around their top performers. It’s difficult to accurately measure provider efficiency, making like-for-like comparisons between providers near impossible. To optimize payments, organizations also need to keep patients within their network and proactively prevent leakage. To address this need, SCIO’s network optimization capabilities drive care quality and utilization improvement by measuring provider and network efficiency and performance.

Commercial Effectiveness

Drawing on significant subject matter expertise, SCIO minimizes the heavy resource burden that life sciences companies encounter as they try to bring together fragmented commercial operations and marketing data. SCIO provides insight into sales and marketing data- helping organizations make faster, more effective business decisions. SCIO’s commercial effectiveness solutions allow for instant analysis and reporting to meet the evolving business needs of the Pharma and Life Sciences industry.

Offerings

- **Population Analytics:** Understand and risk-stratify patient populations to identify actionable care gaps and design effective performance-based programs.
- **Risk- Adjustment Analytics and Quality of Care Measures:** Medicare Advantage risk adjustment and integrated quality metric strategies for health plans and providers nationwide. Leveraging decades of experience at the forefront of Medicare policy, SCIO’s risk adjustment analytics and quality metric strategies help clients maximize their revenue while improving quality of care. In addition to managing risk scores, SCIO integrates HEDIS and Stars monitoring to support quality initiatives.
- **Network and Provider Performance Analytics:** Drive care quality and utilization improvement by measuring provider efficiency to steer patient care towards in-network top performers and intervene at the lower tiers to address root causes.
- **Stakeholder Outreach and Engagement Analytics:** Identify patients with high impactability and intervenability scores, provide them with the right information and incentives, and activate desired behaviors to utilize appropriate resources
- **Payment Integrity Services:** Turnkey services to help payers control costs associated with third party liability and incorrectly billed or overpaid health claims – to reduce overall health claim expenditures. Designed to help health plans control other party liability, fraud, waste and abuse via a complete line of subrogation, coordination-of-benefits (COB), claim audit and overpayment programs, and data mining solutions.
- **Payment Analytics:** Advanced predictive analytics that incorporates deep knowledge of industry coding rules and regulations as well as clinical and claims review expertise. Platform allows for precise selection and the ability to easily spot weaknesses in payer systems and processes that contribute to errors.
- **Pharma and Life Sciences Analytics:** Business Intelligence solution for Pharma and Life Sciences that brings together complex sales and marketing data from all sources in a single, powerful, secure, platform with dashboards tailored to individual users’ needs. Designed and harmonized centrally yet relevant locally.

Recognition and Awards

SCIO Health Analytics[®] is an industry leader providing deep analytics and predictive modeling expertise to help clients convert data into actionable knowledge for better payment accuracy, clinical outcomes, operational performance and business results.

- **INC 5000** – SCIO named to Inc. 5000 List of Fastest-Growing Companies for Four Consecutive Years: 2012, 2013, 2014, 2015.
- **Deloitte Tech FAST 500*** – SCIO[®] named for 2 years in a row, 2013 and 2014.
- **IDC Health Insights** 2014** – Named a contender among top analytics vendors
- **Healthcare Tech Outlook** – Top 20 Most Promising Analytics Solution Providers in 2015
- **Silicon India si100** – 2013 Recognized as “Top 10 Big Data Companies”
- **ET Awards (India)** – #5 Startup of the Year in 2013 for Corporate Excellence
- **CMS Innovation Grant** – Awarded in 2012

* Participated in NYSE Closing Bell ceremonies in 2014 & 2015, as a winner of the Deloitte Technology Fast 500™ in 2013 & 2014

** IDC MarketScape: U.S. Healthcare Payer Fraud, Waste, and Abuse Solutions 2015 Vendor Analysis.

** IDC MarketScape: U.S. Payer Data Analytics 2015 Vendor Assessment.

Leadership

SIVA NAMASIVAYAM

Chief Executive Officer

KRISHNA KOTTAPALLI

Chief Growth Officer

TED HEDRICK

Strategic Advisor

DR. KEVIN KECK

Chief Medical Officer

PETER RACKLEY

SVP, Client Engagement

MIKE ASKEW

Managing Director, Life Sciences

ROSE HIGGINS

President, North America

DAVID HOM

Chief Evangelist

NAYFE FAILLACE, BS, CHC, LHRM

Chief Compliance & Privacy Officer

BRENDON TUCKER

SVP, Program Delivery

PAM KLUGMAN

SVP, Risk Adjustment

KARTHIK KRISHNASWAMI

President, India Operations

JACOB MANI

Chief Financial Officer

BLAISE GUZEWICZ

General Counsel

TOM PETERSON

EVP, Risk Adjustment

MICHELE NORTON

SVP, Marketing and Sales Support

Investors

- Sequoia Capital
- Health Enterprise Partners, Ltd., (HEP)
- Saama Capital